Our ECIR consulting solution

Questions & Answers

## Q1: I installed a SAP solution many years ago: How much will the conversion cost?

Answer:

You will not need to make a big change in the existing project; instead, you can move forward in stages.

Begin with the new applications and then the non-risky ones, such as printing for example.

Then you can introduce your entire project, step by step.

The management of validity treatment policies allows you to easily operate your project.

Your team will then have time to learn more about the tool, understand it, and perform changes/maintenance more efficiently.

## Q2: I installed a SAP solution many years ago: how long will the conversion take?

Answer:

An existing code BADI conversion takes hours. Tests on the BADI ORDER\_SAVE of the SAP CRM solution enabled us to validate the transfer of a dozen instances in our solution in less than 8 hours.

SAP and the server immediately improved on memory management and user response time.

## Q3: I am installing SAP for the first time in my company; what is the additional cost using your solution instead of my trusted Data integrator I am currently using?

Answer:

The fee for an ABAP developer is around 500 to 850 Euros per day based on the expertise he/she possesses.

The fee for a client solution is 1000 Euros per installation or 3,000 Euros for a standard SAP landscape (SAP recommendation): so you'll need about six working days of a standard abap developer, but less with a SAP Technical expert (more than 1000 Euros per day, excluding fees, in 2014).

If you factor this amount to your project implementation cost, it will represent less than 1 percent, or even less than 1 per 1000 for major projects.

Hence, for less than 1% you will significantly reduce the installation cost of your project as well as the cost of maintenance, for life.

## Q4: I installed the client part, but I do not want to use your server because I want to develop my own technology: is that possible?

Yes, that’s perfectly possible. Once you have purchased the client part, you are free to buy the server or not.

The client part is yours for life, as long as you make sure you have a license for each installation.

Verifications will be carried out by SAP in order to protect their namespaces from Walldorf.

## Q5: Can I purchase the server without the Client Part?

This is of no interest for a company using SAP solutions.

The data model of the server is linked to the client, as well as a variety of additional components for the supervision of your SAP system landscape.

However integrators that use the ECIR client consulting solution will be able to manage their own applications. Moreover, editors will be able to add specific components to better manage their applications.

ECIR consulting will not claim copyrights on such applications.

## Q6: I installed the client part, but I do not want to use your server because I want to develop my own technology: is that possible?

Yes of course. You are free to do whatever you want.

## Q7: Why does SAP not offer such a feature?

SAP has over the years provided consistent updates of its systems, for the benefit of its clients.

These updates have been consistent with the evolutions in the information technology sector for almost 20 years. But sometimes SAP technology was far ahead of such evolutions (this was the case with DDIC for example).

However, SAP can’t think of everything.

Through its specialization in ABAP and its multi-server SAP application, ECIR consulting was able to detect recurrent needs and constraints faced by the technical and management teams of information systems.

The company’s manager/founder’s background as accountant and financial controller enabled ECIR to develop a pragmatic approach to needs without following technological dogmas.

Thus financial analyses of gains were also facilitated.

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